Dell Premier eQuote Configurator

The fastest and easiest way to configure and quote Dell Products



Step-by-Step Process



Tier 2 Partner / Reseller



1. Access Premier Store

The reseller / Tier 2 partner connects to Dell Premier via the link below that can be embedded on the distributor website.



http://www.dell.com/content/topics/topic .aspx/global/premier/login/signin

Email Address

Deenword 1

2 possible options

- Access will be granted by Distributor (user Admin) to each individual reseller
- Access via a non authenticated/Vanity URL





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2. Shop Catalogue

The reseller / Tier 2 partner shops in the Premier store.

- Click on "Shop" in the masthead. A secondlevel navigation bar will appear, enabling you to select a system's category.
- For faster selection, choose a category from the "Shop Dell Products" section available on your Premier Homepage.



2. Configure Products

The reseller/ Tier 2 partner needs a quote for Dell laptops:

- 1. Click Shop > Laptops or Select from the 'Shop Dell Products" section
- 2. Select the Dell Latitude you are interested in.
- 3. Choose the desired configuration from the list and click Customize.
- 4. Review configuration and Add to Basket





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2. Add to Basket and Save as eQuote

- 5. Use the stepper (+/-) buttons or type in the desired number to change quantity.
- 6. Save as eQuote.
- 7. Complete all the required fields. The reseller will be asked to provide the following information:
 - eQuote name
 - « Authorized Buyer » so that he can receive distributors quote when willing to get distributor Pricing
 - Billing and shipping information
 - Payment options



Save New eQuote Quote detail Value Name Value Autorized Bayer (synow) Value is an Authorized bayer Select an Authorized bayer What is an Authorized bayer • Description and Notes (synow) Save eQuote Description Save eQuote Notes Notes
Quote detail Nme Autorized Buyer (represent) Select an Authorized Buyer • Description Description Nites Nites Inters
Notes
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3. Saving an eQuote

An eQuote number is automatically generated and an email confirmation is sent to the reseller.

- This eQuote number can now be located in the Premier portal.
- A second email notification is sent to the Distributor/Tier 1 partner when an authorised buyer has been selected.

Reseller		
Quote number: 1026967	202387	Save New eQuate Checkaut Continue shooping 💌
		One new equate Onectobal
You've successful	Iv saved a new eQuote - #1026967202387	×
	· · · · · · · · · · · · · · · · · · ·	
items	Quantity Unit Price item tota	Savings
La	titude 3180 - 5 +	VAT Applicable Items
Dis	counted unit price: £307.85	VAT (20.0%)
Co	nfigure Remove item	Total: Including VAT & Delivery
Pre	mier discount	Created Neurophys 0, 2017
	snow full spec	Expires December 9, 2017
		Created by
		Status Active
Do you have a coupo	n code?	
Enter coupon code	Apply Coupon	
		> Billing
	Dell	
		🖶 Print 📩 Download as Csv 🔤 Email
	You have saved an eQuote 1026967202387	
	An eQuote is now saved in your Dell Online Store. This will be held for 30 days and will expire on 9/12/2017	
	Your eQuote has been sent to: Emailed to:	
	To retrieve this eQuote Legin te remiler Sign in to New Premier Page UKI Cick on Quoters' in the top menu bar and search for eQuote number 1026967202387	
	eQuote Name Reseller eQuote Description Saved By Authorized Buyer Notes/Comments	
	eQuote Contents	
	Quantity Description Price	

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Tier 1 Partner / Distributor



4. Distributor – Retrieve eQuote

The Distributor receives a notification when the reseller selects him as an "Authorised buyer". He will **then retrieve the eQuote (with price).**

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To retrieve this eQuote :

- Login to Premier portal
- 2. Click Quotes
- 3. Easily search by eQuote number
- 4. Click the eQuote number to open the Quote and view the price.

Note the access role granted to distributors /authorized buyers allows to :

- · View list of eQuotes generated by all resellers and target a deal at any time
- Edit existing eQuotes : add S&P, number of units, Shipping & billing information , ... (eQuote ID will be changed)
- Save new eQuotes
- View prices at all times
- Submit order for purchase with Dell pricing



ell shop sol	utions & Services Supp	ort Account		Search		Sear
Notifications ? Help	🗐 Quotes 🛛 🦖 Order S	tatus 🔺 Recent Online	Orders 😋 Custom Links			
ouotes					1 M	lake this my home pa
Choose the quotes the	t you'd like to purchase from th	e list below, or search for	a quote by entering the quote	name, creator, buyer, or e	Quote number in the sea	rch field.
Purchase Selected	Search by quote name, numbe	r, creator or buyer	م			
Name	Number	Created	Authorized Buyer	Expires	Purchased	Subtotal / Total Price
Reseller ABC	1020260458176	Chris June 11, 2019	-	July 11, 2019	No	3 764,65 € 4 753,52 €
					Dele	te View Details

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5. Distributor – Quoting



11 © Copyright 2018 Dell Inc.

6. Distributor- eQuote submission

The distributor retrieves the eQuote & click Checkout to place the order.

R > Quotes >	Quote 1020260458176					
Reselle	r ABC				VAT	Applicable Items : 3 764,65
Juote number: 1	020260458176			Save	New eQuote Checkout	Continue shopping 👻
tems		Quantity	Unit Price	item total	Parises	1 871 04 4
			1127146	5 6 95 70 6	VAT-Applicable Items	3 764,65 €
	Latitude 3590	- 5 +	1127,141		Delivery	100,00 €
	Discounted unit price: 752,93 €				VAT (23.00%)	888,87 €
-	Configure Remove item				Total: Including VAT & Delivery	4 753,52 €
	Estimated Ship Date				-	
	-				Expires	July 11, 2019

The detailed information entered by the reseller will display. The distributor should verify addresses and update billing information accordingly.

- Verify Contact information, Shipping information, 1. review Billing information and select the payment method.
- Enter the Purchase Order # (Distributor order ID) 2.
- Complete the Trade Compliance information 3.
- Verify and submit the order 4.
- 5. The order has been submitted – an Internet Receipt Number is generated.

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Checkout			Dell will cond		
Delivery and Payment Review	Order Complete		confirmation	to the buy	or and
Delivery and Payment Order Contact Carlog hoe, A&C Parthaing Can Ro, Baschelle Rehrber R012 118. cardym_doejjabc.com	Savings VAT Applicable Items Delivery VAT (20 oh.) Total: Including VAT & Delivery	6310.75 £1.339.25 £70.00 £231.85 £1,931.10	contact indica procedure. With this orde	ated in the	r, order
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carolyn_doe@ubc.com					
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Carly & Stange Westmann Carolyn BELL, ABC Purchasing Cain RD, Bracknell, Berkshire RD12 114.	Delivery and	Psyment	Review	Order Cor	nplete
Phone Number 01344 860456 carolyn_bell@abc.com	Review and conf Terms of sale	îrm your order		Savings VAT Applicable Items	£810.7 £1,539.2
eivery Method Standard Delivery £70.00	Unless you have a separate agree Confirm Payment", you agree to I Order information	ement between you and Dell that specifically Dell's TERMS OF SALE	y applies to this order, by clicking "Order and	Delivery VAT (20.0%) Total:	£70.0 £321.5 £1,931.1
Shipping Instructions	Order contact	Carolyn Doe, ABC,Purchasing Cain RD, Bracknell, Berkshire RG12	Change	Order and Cor	firm Payment
Payment method	Billing information	carolyn_doe(jiabc.com Carolyn Doe, ABC,Purchasing Cain RD, Bracknell, Berkshire RG12	2 1HL Change	SECURED govered by Vertige	N
Learn more about Dell Financial Services Select a payment method •		carolyn_doe@abc.com			
Trade Compliance Shift is 30 corporation, and in therefore subject to all US Doport Laws and Regulations. The export of any Self products or adhese must be made in accordance with all applicable laws of the UMed States and total country regulations, downed or that comits deviations be provided to 10 or local government regarding the products long exported. Cick were for further information.	Tax exemption	I am not tax exempt	Change		
See Drop Down Values					

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£1,539.25 £70.00

£321.85 £1,931.10

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